



Cecilia Orlando

Lawyer- Counsel

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Experience

Cecilia, lawyer, works mainly in the Litigation Department. Her practice includes commercial arbitration and litigation in the area of civil and commercial law. She also regularly advises clients on contractual issues, civil and commercial transactions, as well as pre-litigation advice.

She has extensive experience in advising clients on issues related to civil and commercial contracts and torts liability. She specializes in drafting and negotiating distribution contracts, work and construction contracts and guarantees in general, and in litigation related to these areas.

She provides solid advice to her clients, providing solutions which adapt to the specific requirements of the companies.

From 2013-2016, she practiced law in New York at the midsize law firm Pryor Cashman LLP (New York, USA), as a permanent associate in the litigation area. In that capacity, she advised clients specifically in real estate litigation.

She has been teaching as an assistant professor of Obligations and Contracts at the “Universidad de la República” since 2009. She was a speaker at the Uruguayan National Conference on Private Law which took place in November 2018 in Colonia del Sacramento.

She has been admitted to practice law in Uruguay since 2009 and in the state of New York, NY since 2014.

Work highlights

PETROBRAS URUGUAY AND AXION ENERGY. Guyer & Regules represents the subsidiary of the Brazilian state oil company Petrobras (PUDSA) and the Argentine multinational Axion Energy in two independent judicial arbitration agreements against the National Administration of Fuels, Alcohols and Portland - ANCAP, a Uruguayan state-owned company with a monopoly on the import and refining of oil.

GNLS S.A. (LOCAL SPV OF INTERNATIONAL COMPANIES ENGIE AND MARUBENI). Guyer & Regules represents GNLS S.A. in an arbitration proceeding initiated by GNLS against Construtora OAS S.A. The Uruguay branch of Construtora OAS S.A. contracted GNLS for the construction of the regasification terminal that involved work on land and at sea. GNLS interprets that there was damage caused in the amount of USD 370 million as there were violations of the contract. Construtora OAS tried to avoid arbitration jurisdiction by initiating legal proceedings in Uruguay.

URUGUAYAN BASF S.A AND BASF SE. Guyer & Regules is currently advising the leading companies BASF Uruguay S.A. and BASF SE in a multi-million dollar lawsuit filed by the former distributor in Uruguay, Solaris Tecnología Agrícola S.A., of its agrochemical products.

CAISA. CAISA, the international airport operator of Punta del Este, was represented by our firm in a lawsuit filed by the Uruguayan state airline PLUNA for breach of a lease of services for the provision of basic services and additional handling to aircraft at the airport. PLUNA alleged that the values agreed in the contract and those invoiced by CAISA to the airlines operating at the airport between 2010 and 2013 were different.

Education

Master in Laws (LLM) at New York University (2012-2013) (she received a merit-based scholarship for academic excellence: "Dean's Graduate Award").

Graduate editor of the NYU Journal of Law & Business.

Member of the NYU Mediation Organization.

Languages

Spanish, English, French (basic)